

# Off-grid folding container tendering and procurement





## Overview

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What is a logistics tender?

A logistics tender is when shippers request carriers to quote for their business (shipping their goods) using an 'invitation to tender'. The shipment and transport data is prepared before the invitation to tender so carriers can see how much and what type of cargo the shipper wants to transport and on which lanes.

Why is shipment and transport data prepared before a tender?

The shipment and transport data is prepared before the invitation to tender so carriers can see how much and what type of cargo the shipper wants to transport and on which lanes. Once the tender data is prepared, it is sent to the carriers so they can analyse the shippers needs and quote a price based on their requirements.

What does tendering mean?

One way of procuring contract transport services is through logistics tendering. A logistics tender is when shippers request carriers to quote for their business (shipping their goods) using an 'invitation to tender'.



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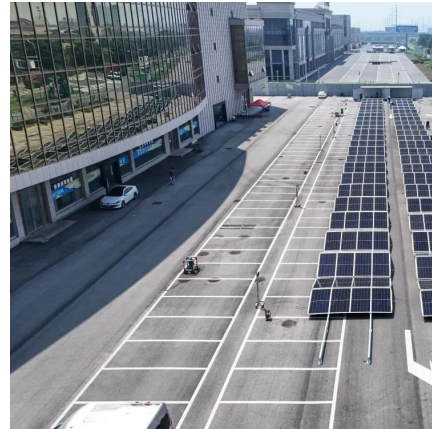
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